

Product Specifications

Modifiable Accounting Software with the Integrity of One Code Base

ALERE Elite

A comprehensive suite of products and services for one fixed price

ALERE LAN

LAN to fit the need of a growing company

ALERE CS

Client/Server scaleable performance and security

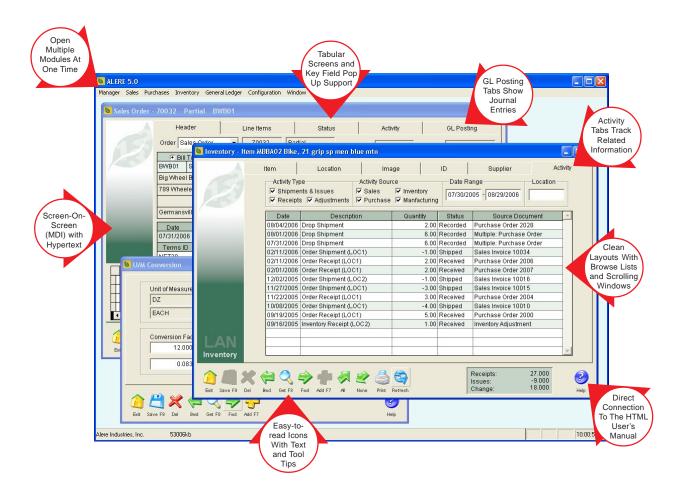
ALERE SB

Two user with no compromises

ALERE Accounting contains the features you need to grow your business. Everything from keeping track of complex inventories, processing customer orders and managing payables, to providing sophisticated general ledger financial controls. ALERE does this by placing an emphasis on the details that make day-to-day activities run smoothly. Activities like processing a prepayment or handling a return are done quickly, logically and with a minimum number of steps.

Real Time Processing – Activities, such as GL journal entries and inventory transactions, take place in real time. This means

- Automatic period closings can save a company thousands of dollars each year in lost time
- A real time general ledger allows financial reports to be printed anytime for critical period-to-date or year-to-date information
- Sales, invoices, cash receipts, purchases, payables, and inventory are always current as of the last transaction
- Account balances, profitability and cash flow information are always available
- No massive batch transactions that risk network integrity and cripple multi user speed



Modifiability – The state-of-the-art architecture of ALERE is written in FoxPro and is SQL compliant, uses object oriented programming (OOP), and is table driven. This means

- Screen and report defaults are readily changed and can be set up by user
- Each user can have their own unique environment created for them such as menus, language, etc.
- One code base is used for both the LAN and Client Server (SQL) platforms
- LAN based companies in ALERE can be run concurrently, from the same company menu, as SQL based companies

Dynamic Screen Sizing – Screens can be resized by dragging the edges with a mouse. Any grids, lists, notes fields or pictures on the screen are automatically sized with the screen. This allows

- Long lists to be easily viewed and searched
- Easy side-by-side screen data comparisons
- Screen sizes to be preset for each user with a simple modification requiring no code changes

MDI (Multiple Document Interface) – MDI allows multiple screens and modules to be open at the same time. MDI improves work flow by allowing you to

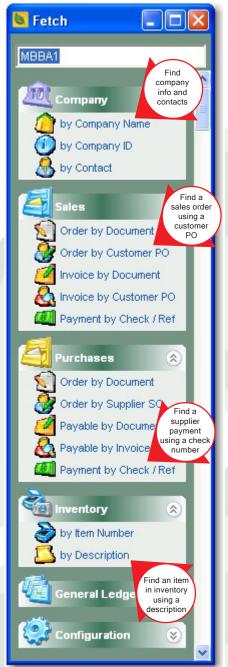
- Work on multiple documents in one or more modules at the same time
- Interrupt work on one screen without closing it to complete another task
- Open other screens that have supporting information
- Eliminate the need to open and close modules constantly

Advanced Browser - Browsers help find a specific record or piece of information. ALERE displays a browser each time the *Get* button is selected, the mouse is double left-clicked in a key field or F2 is pressed in a key field.

A browser provides a spreadsheet-like view of a table of information. Each column is a field, function or a userdefinable field in the table. Each row corresponds to a record in the table. A browser

- Allows a large amount of data to be quickly viewed
- Can be resized to see more lines and columns
- Can have the columns resized and reordered in ascending or descending order
- Will jump to the first record matching the characters entered
- Uses relational logic to create powerful filters
- Will display filtered records as a group or within the context of the entire table
- · Can be modified and saved for a specific user

Fetch Retrieval Tool – Reduce the time it takes to find information with this easy-to-use tool. Simply enter what you



are searching for and click the matching link on the list. For example, enter a customer's PO number and click on *Order by Customer PO* to find the matching sales order.

> Fetch is independent of the program modules so it can be left open on the screen for immediate access. Fetch can be used even if you are in the middle of doing something else.

Language Sets – Language sets allow you to customize menus, screens and even have different languages on a user-by-user basis. When a user logs in they can have

- Menus designed for only them
- Screens and field names unique to their business
- Different languages
- Preset defaults
- Screen sizes to fit their hardware

Activity Tabs – Most screens that have processes in ALERE have an *Activity* tab. The tab displays information related to the record that is open. For example, a sales order *Activity* tab may list the quote that started the order, shipments and returns, invoices created from the order, and payments and refunds. The *Activity* tab

- Is instantly available for use
- Has filters that control the amount and type of activity displayed
- Provides a way to tie together related information
- Supports drill down to specific data or documents
- Data can be sorted by the columns that are displayed

GL Posting Tab – Most screens with processes that affect the general ledger have a *GL Posting* tab. This tab displays the real time journal entries that are made to the general ledger. The *GL Posting* tab

• Provides immediate verification that the correct GL account was used

- Permits auditing in real time instead of the end of the period when the specifics of what was done are not easily remembered
- Keeps journal entries associated with the process that created them for easy reference at a later date
- Supports drill down to the actual GL journal entry

Hyperlinks – Hyperlinks permit related information to be instantly retrieved based on the record that is open. For example, a1ccessing inventory information on the item for which an order is being taken is done by simply opening the inventory file. The hyperlink looks at the item number being entered on the sales order and automatically displays the matching inventory record. Hyperlinks

- Provide supporting information for many processes with only one or two mouse clicks
- · Little or no training is required to use this intuitive feature
- Work flow is smoother

External File Hyperlinks – These types of links permit external files such as drawings, pictures, documents, email, web sites, etc. to be integrated into ALERE. There are four link formats that can be used.

www.(name) - For web sites

mailto:(address) - For email

http://(location) - For specific web site files

file:///(path) - For files on your local computer/ network

These external file hyperlinks can be placed in any text field within ALERE. Multiple links can be bundled in one text field when space permits.

Diskless Workstation Installation – Workstations can be set up to run ALERE from an installation program on the server without the need to use a CD. The allows

- Faster workstation setup
- Workstations without a CD drive to be linked to ALERE
- Additional workstations to be added at a later date without the need to find the program CD
- The network to be easily reconfigured

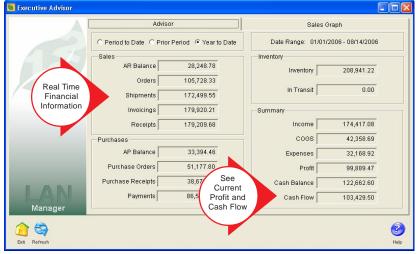
Manager Module Specifications

The **Manager Module** provides support for housekeeping, password protection, modifications, and common processes and information that is shared among the modules.

The *Executive Advisor* provides a real time summary of a company's performance.

A sales graph for the Executive Advisor displays key sales information for a range of dates in a variety of 2D or 3D formats with a resolution of days, weeks or months.

Information for all companies is kept in a single file making it easy to move and copy.



Dashboard Financial Information In Real Time

Mark companies active or inactive t control their use.

SIC codes are assigned to companies from a built in table.

Each company can have a user-defined status such as Dealer, Customer, etc.

Individual companies can be customers, suppliers, or both.

Unlimited locations and contact information is supported for each company.

Set up tax districts by company location.

Set *Bill To, Ship To, Remit To,* or *PO To* options for each company location.

Send sales invoices to a different location from where the order was shipped.

Receive purchases from a supplier location that is different from the Remit To address.

Key changes, with the ability to merge information, can be made for company ID's, company location ID's, item numbers, payment terms, and product classes. A non-stock item file is available for companies that do not carry inventory but require item numbers for billing.

There is one central file for the creation and maintenance of system-wide codes like units of measure, customer terms, price groups, product classes, etc.

Quickly find all companies within a given radius of a zip code with a Proximity Locator.

Set up locator rules to do searches like finding the nearest stores to a customer.

A Data Gateway provides central access to any designated browser.

File supplier 1099 forms electronically.

Auto number orders or enter them manually.

Assign each order type (sales orders, invoices, purchase order, return orders, etc.) a unique order number sequence.

Set deleted line items to be shown on orders or suppressed.

Handle non-stock material three ways

- Allow overissue
- Ask for permission when overissuing
- Do not allowing overissue

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	See a List of Stores or Dealers in Area								
Manager									-
Exit Rules Refresh Print	y.							Rel)

Instantly Find Companies or Customers Based On Location

Establish payment terms using net and prox terms rules.

Use payment terms to control which customers receive statements.

Set up conversion tables that allow the system to automatically convert one unit of measure to another.

Establish an unlimited number of tax rates for state, county, city, and local sales taxes.

Assign individual GL account numbers to each tax rate.

Active/inactive dates can be used for temporary taxes.

Combine tax rates into tax districts to handle a wide variety of sales tax situations.

Use Bank Transactions to do deposits and withdrawals, post interest and

credits, record bank fees, void checks, and handle returned checks.

Print bank deposit slips.

Voiding a check allows a payable to be reopened just as if the payment had never been made.

A returned check reopens an invoice just as if the payments had never been received.

View GL postings made by the bank transactions as they occur.

The *Bank Reconciliation* screen provides a checkbook register-like listing of all transactions that affect the checking accounts.

Balance checking accounts and find errors with a practical bank reconciliation process.

Reconcile internal system balances by module or by function.

A *Data Dictionary* lists and details all tables and reports to assist with modifications to the software.

An unlimited number of individual companies are supported.

Data for each company is kept in a separate directory and is easily moved or copied.

Screen and report modification tools are built in and are a standard part of the package.

Modifications are easily ported to new releases.

The *Language Settings* feature permits menus, screens, and even different languages to be customized on a user by user basis.

Password protection privileges include No Access, Password, Unlimited, and Read Only.

Set up temporary password privileges that expire on a specific date.

View a list of all users logged in on one screen.

Sales Module Specifications

The Sales Module is responsible for all sales functions, from entering an order, through invoicing to managing the cash receipts. The key features are

Quotes, sales orders, sales invoices, return orders, credit memos, blanket orders, and recurring orders are supported.

Sale order configuration is integrated into the order entry process.

Sales Order - 70031 Partial JBT01

JBT01 ST1

NET30

Handle Sales, Drop

Shipments.

Credits, and

Returns

Line Туре

1 Sale 2 Sale

Save F9 Del

Header

Order Sales Orde

Bill To

Joe's Bike Tours

th San Francisco CA

17/2006 LOC1

MBBA02

MBBA06

MBBB02

1256 Bay Blvd

Use a grid-based order entry screen to speed up order taking with a heads-down keyboard oriented approach.

Line Items

94080

ORIGIN CHRIS

Quantity

2.00

3.0

Powerful Grid Based Sales Order Entry

▼ 70031

🔿 Ship To

ate Inv Locn Ship Via F.O.B. Sales Rep

JBT01

UPS

 Terms ID
 Due Date
 District
 Tax

 NET30
 06/16/2006
 CAALAMEDA
 0.000

Item

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Tax Exempt

Enter,

Accept and

Print Orders

on One Screen

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Credit Status Open

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05/17/2006 05/17/2006

05/17/2006

Discount: Sales Tax: Total:

Any Bill to/Ship to combination is supported, including manually entering a onetime shipping address for drop shipping.

A Refer To option on the sales order supports a third party. For example, a contractor that must be present to accept delivery.

Order date verification checks for an acceptable range of dates within which an order can be accepted.

Assign expiration dates to orders.

Auto complete orders when they are completely shipped and invoiced or hold them open for further work.

Load predefined comments from a file and place them on orders.

Accept and print orders directly from the entry screen.

Orders can be copied and modified.

1815.98

-

GL Posting

Ext

Customer Price 📥

617.50000

589.00000

617.50000

+

2

Help

Pinpoint your company's critical geographic hot spots with a Location of Sales report.

> Change selling units of measure using a conversion factor.

Assign Need By dates to line items for shipping and material planning.

Modify the regular unit price, the discount % and the customer price on each line.

Optionally hide the costs of line items during order entry.

Specify the location to ship from by line item.

Assign a GL Group to each line item that contains the GL accounts to use.

Each line item has a Pick note which is printed on the Pick List report.

Each line item has a *Line* note which is printed on order reports that the customer receives.

Handle items shipped from stock, dropped shipped items, returns, and credits on one sales order.

Save F9 Del Bud Get F8 Fuid Add F7 Copy Load Accept Print

Choose to ship an item from inventory or have it drop shipped.

Multiple drop ship items on an order for one vendor are consolidated on one purchase order.

Save orders in an incomplete or Pending state without releasing them for processing.

Customer numbers can be used to enter line items on orders.

Optional order version control for all orders.

Orders may be "locked" to prevent further processing while still allowing changes to be made.

Payment terms for customers may be overridden.

Convert net negative orders directly to credit memos.

Apply credit memos to invoices or auto convert them to a payable.

Partially or wholly ship line items.

Line items on sales orders may be

- Shipped without being invoiced
- Invoiced without being shipped ٠
- Shipped and invoiced as one step •
- Shipped multiple times and summarized on one invoice

Return orders place the items on order in inventory and can be shown separately when doing mass receiving.

Receive payments by company and location.

Auto convert return orders to credit memos when they are received.

Cash orders produce instant invoices and receipt of payment.

Convert quotes, blanket, and recurring orders to sales orders or directly to invoices.

Predefine Groups of Orders to	Filters Release Group										
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	F		6001	BWB01	ST1	BILL	LOC1	1662.50			
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			6003	JBT01	ST1	3322	LOC1	570.00			
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Automatic Generation of Recurring Orders

Specifically allocate lot, trait and serial numbered items.

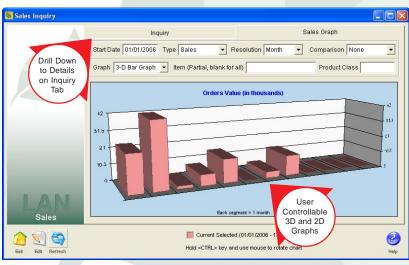
Orders may be shipped one at a time or mass shipped.

Void orders without activity.

Voiding an order permits you to restart it as a *Pending* order with full editing rights.

Reopen closed sales orders and add line items or ship additional quantities.

Use the *Activity* tab to find the source of documents such as the quote a sales order came from or the invoice a sales order created. See shipments, returns, payments, and refunds.



Graphical and Drill Down Sales Analysis

A *GL Posting* tab on each order displays the GL postings generated by an order.

Pricing rules can be set up using only one screen that will

- Allow sales to be run for a date range
- Establish special prices for a customer, groups of customers or all customers

- Establish special prices for an item, groups of items, all items, product classes, or miscellaneous codes
- Establish special prices for a specific location or all locations
- Six tiers of discounts based on the quantity purchased or the extended price
- Calculate each tier based on a discount %, a flat discount amount, a unit price, a flat cost markup amount, a cost markup % or a gross margin
- Allow you to mix and match any of the above rules
- Allow whole order discounts to be applied to orders over and above the discounts on individual line items

Pricing rules can be sequenced so as to provide unlimited pricing tiers.

Mark pricing rules as either Active or Inactive.

Test pricing rules before they are released.

Release recurring orders as sales orders or invoices.

Assign a *Release Group ID* to recurring orders that allows those orders to be mass released as a group.

Use an Explorer-like interface, called Treevision[®], to drill down to sales information and even right to the actual orders.

The *AR/Cash Receipts* function includes support for cash, checks, direct deposit, account offsets, and prepayments.

Correct payments after they have been made.

Assign AR/cash receipts to *Bank Deposit IDs* where deposits can be managed and bank deposit tickets printed.

Offset AR invoices, credit memos, debit memos, and AP invoices.

Accept sales order prepayments, non-invoice receipts and customer on account payments.

Automatically apply sales order prepayments when matching invoices are created.

During the process of recording a receipt for an invoice the payment can be automatically applied, starting with the oldest invoice first, until the total payment amount is reached.

Automatically generate finance charges and late fees.

Create separate invoices and statements for finance charges and late fees.

Compound finance charges when they are generated.

Define separate GL accounts to support finance charges and late fees.

The Aged Receivables report supports:

- The reconstruction of past data based on an As Of Date
- Three definable intervals
- Aging by due date or invoice date
- Ordering by customer, sales person or amount due

The Pick List report supports

- Ordering by item number or location
- Printing by location
- Including lot and serial numbers

The Statements report can

- Use either Open Order or Balance Forward methods
- Be run for any range of dates to facilitate monthly, quarterly or other statement periods
- Support up to four user-definable intervals
- Be ordered by customer or by amount due
- Be printed for zero balances, outstanding balances, or past due balances
- Can include predefined comments

A *History of Payments* report evaluates the payment history of customers and will show the longest, shortest, and average times it takes for them to pay invoices.

Purchase Module Specifications

The **Purchases Module** is responsible for all purchasing functions, from entering a purchase order, through receiving and releasing to accounts payable, to approving and making payments. The key features are

Create or edit a quote, purchase order, return order, or a recurring order from one screen. Purchase orders and payables can be saved in a *Pending* state and later completed and released.

Optional order version control for all orders.

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Versatile Grid Based Purchase Orders

Orders may be "locked" to prevent further processing while still allowing changes to be made.

Different Remit To, PO To, Ship To, and Refer To combinations.

Override terms from suppliers.

Assign expiration dates to orders.

Auto complete orders or hold them open for further work.

Load predefined comments and place them on orders.

Accept and print orders from the entry screen.

Mark individual line items on a purchase order as a *Purchase*, *Return* or *Credit*. This permits returns and credits to be handled within one order.

Change purchasing u/m on a line item using a conversion factor.

Each line item has a *Need By* date for receiving and material planning.

Assign a GL Group to each line item that contains the GL accounts to use.

Change purchase order line item unit costs right up to their release.

Items on a purchase order can be received and the order considered complete if the quantity falls within an overage/shortage range.

Each line item has a *Receive* note for internal documentation which prints on the receiving ticket.

Each line item has a *Line* note which is printed on the purchase order that the supplier receives.

Convert a net negative order to a debit memo.

Apply debit memos to invoices or auto convert them to a receivable or cash.

Return orders provide an easy way to ship items back to a supplier by producing pick tickets and tracking.

Convert return orders to debit memos.

Blanket orders can make releases to either a purchase order or directly to a payable.

Auto convert quotes and recurring orders to purchase orders or payables.

Line items on purchase orders may be partially or wholly received.

Line items on purchase orders may be

- · Received without being released as a payable
- Released as a payable without being received
- Received and released as a payable in one step
- Received multiple times and summarized on one payable

Orders may be received one at a time or mass received.

Received but unbilled purchase orders can be closed with the **Done** button. This permits purchase orders to be closed in the situations where there is no invoice or the invoice is for less than the amount actually received.

During the receiving process item numbers may be optionally displayed as either your item number or the supplier's item number.

An Activity tab on each order permits all related activity to be viewed with drill down. A GL Posting

tab on each order displays in real time the general ledger postings generated by the order.

Orders without activity may be voided.

Copy and restart voided orders Assign a GL Group to each line item that contains the GL accounts to use as a *Pending* order with full editing rights.

Reopen closed purchase orders and add line items or receive additional quantities.

Payables can be created directly and "pull" information from a single purchase order, multiple purchase orders or recurring purchase orders

Payables created from multiple purchase orders will

- · List all open purchase orders with a supplier
- Allow any combination of orders to be selected
- Allow individual line items on purchase orders to be selected, along with the quantity, for receipt

Create a payable from a recurring purchase order that will allow selection of the line items and quantities to be used and receive the items into inventory when the payable is accepted

One screen handles the approval of payables for payment and the printing of checks.

Multiple ways to sort the list of payables to be approved including by available discounts.

Apply debit memos and prepayments to payables as they are approved for payment.

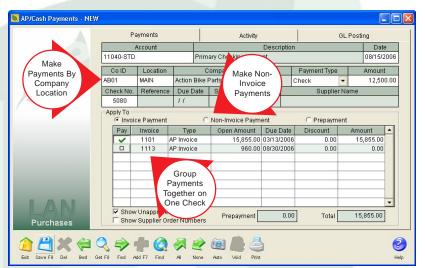
Group together multiple payments to one supplier on one check or they may be individually selected and printed on a separate check.

Write individual checks directly from the Payables or AP/Cash Payments screens.

Approve and make payments by company and location.

Support for voiding checks includes the ability to

Mark individual non-sequential checks as okay



AP Payments That Allow Printing Checks Before Entering Invoices

- Renumber checks
- Reprint selected non-sequential checks
- Void checks
- Record payments manually after-the-fact
- Offset invoices against debit memos

Void AP payments and reopen the invoices as if they had never been paid.

A separate single payment process specializes in handling payments made one-at-a-time by manual check or other methods.

The Aged Payables report supports

- The reconstruction of past data based on an "As Of Date"
- Three intervals which you can define
- · Aging by due date or invoice date
- Ordering by supplier or amount due

Inventory Module Specifications

The Inventory Module is responsible for all activities related to managing inventory. The key features are

Average, Standard, LIFO or FIFO inventory valuations are supported.

Items numbers are fifteen spaces wide and alphanumeric. The length of item numbers may be readily changed.

Lot can be assigned an expiration date. Items that have passed that date can be marked as "expired" and cannot be used or marked as "degraded" which will make them still available but with a warning before they are issued.

Lots may be assigned an inspection status of Uninspected, Passed, or failed. Lot thats fail may not be shipped.

Associate two images in BMP, GIF, JPG or ICO formats to each item.

Matching memo fields for each image are available for long descriptions.

Multiple warehouses are supported by location as follows:

- On hand value •
- Store and bin
- Default supplier and supplier location
- 💐 Inventory Item MBBA01 Bi onfigured) Designate Item Image ID Customer Supplier Activity How Each Item Is Descriptio MRBA01 Used e Assy (to be configured -Item Attribut 🔽 Stocking 🔲 Component 🔽 Taxable ✓ Purchased Product Class Dec. Over Weight 🔽 Manufactured 🔽 Sellable 🧮 Drop Ship BIKE 25.0000 Lot Costing 0 On Hand Stock U/M Price Price Grp GL Item Grp ECO Lot ID Serial ID 1.000 EACH 600.00000 BIKE CUSTOM C Not Used Not Used Last Cost Item Type Misc Code Trait 1 Trait 2 Trait 3 Std Cost Avg Cost 300.00000 300.00000 300.00000 INV Not Used 👻 No ed 🔻 Not Used 👻 Order WO On Order F Location ID On Hand SO/TO Alloc WO Alloc 1 000 0.000 0.000 0.000 Use Lots. LOC2 0.000 0.000 0.000 0.000 Traits and 0.000 0.000 0.000 0.000 Serial Multiple Numbers Inventory Locations With Status Allocated On Order Available Q 0.000 0.000 1.000 ÷ 9 9 2 \$ Save FO Del Buid Get E8 Fund Add E7 Load Print Refr

Manage Complex Inventories With Ease

Save time when entering new inventory items by copying the settings from another item.

New items added to inventory can optionally be established for one or for all locations.

Set quantities for items to a precision of three (3) decimal places.

Mark items as any mix of purchased, manufactured, component, sellable, stocking, drop shipped, and taxable.

Assign unique stocking units of measure for each item.

Serial numbers, lot numbers and traits are supported.

Traits are user defined. Each item can have up to three unique traits which allows a matrix such as style/size/color.

The actual cost of a lot can be recorded upon receipt and at the time of issue that cost will be used.

- Selling unit of measure and conversion factor
- · Safety stock, lead time, minimum order and order increment
- Sales order and work allocation quantities
- Purchase order and work order "on order" quantities

Assign items a list of suppliers and locations that are supported as follows:

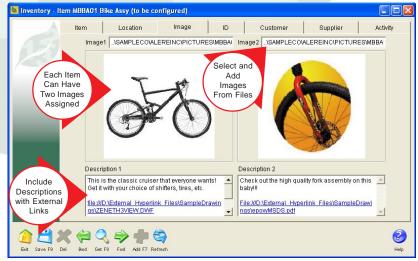
- Contact information
- Supplier item number
- Purchase unit of measure with conversion factor
- Lead time, minimum order and order increment
- · Discount %, last cost and last receipt

Drill down on inventory allocations and on order quantities to see a listing of the documents making up the numbers.

Assign Item Types to allow items to be categorized by function such as SHIP for shipping or FIN for finance charges.

A Price Group field allows items to be assigned special pricing rules, such as belonging to a group that is on sale this week.

A GL Item Group permits each item to have a set of predefined GL accounts that are used when processing the item.



Include Images With Inventory Items

lnventory Shipping										(
				Complete				Partial				
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	Relea	Release Date 08/15/2					Ony SI			Ignore Location Override Enter Shipping Charges		
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	V	Open	SO	70017	LIPTON	MAIN	Invoic	es 🖊	2507.50			
	~	Open	SO	70018	BWB01	ST1	02-11	2001	175.00	N/A		
	~	Open	SO	70021	CC01	MAIN	4200347	LOC1	176.61	N/A		
	~	Open	SO	70023	JBT01	ST1	7738	LOC1	165.20	N/A		
	~	Open	SO	70026	JBT01	ST1	JOE221	LOC1	1847.85	NO	~	
	~		SO	70028	TB01	MAIN	TB4744	LOC1	5913.00		~	
	~		SO	70029	LIPTON	MAIN	VERBAL	LOC1	2575.00		~	
	~	Open		70000	HHR01	MAIN	02-138	LOC1	7861.24			
	~	Open			01	ST1		LOC1	4590.02	1.0.00		
	<u> </u>	Open		Mass		ST1	78907	LOC1	1197.95			
Inventory		Open	SO	an		ST1	78908	LOC1	1197.95	N/A		
Exit All None Ship F	Refresh			Rece								Particular Help

Mass Shipping and Mass Receiving for High Volume Companies

Track issues, shipments, receipts, and adjustments on the *Activity* tab. Drill down to see related documents.

Handle mass shipping of sales orders, transfer orders and purchase returns in any combination.

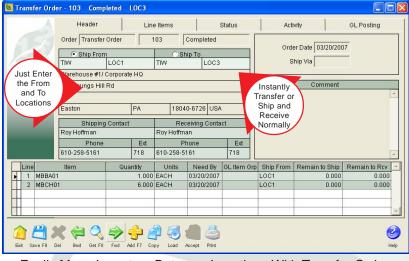
The mass shipping function permits orders to be shipped completely or partially.

Filter the list of orders to be shipped for a specific location, a customer, and even a specific customer location.

Add shipping charges as orders are shipped.

Orders can be shipped and not invoiced or shipped and invoiced.

Mass receive purchase orders, transfer orders and sales returns.



Easily Move Inventory Between Locations With Transfer Orders

The mass receiving function permits orders to be received completely or partially.

Select line items and quantities to receive when receiving partial orders.

Filter the list of orders to be received for a receiving location and a supplier.

Orders and returns can be received and not released to payables or received and released to payables.

Mass record drop shipments reported by suppliers on one screen designed to handle complete or partial shipments.

Transfer orders will

- Move inventory from one company location to another
- Print pick tickets for the order
- Ship the orders individually or use a mass shipping function
- Receiving the orders individually or use a mass receiving function
- Track the value of the orders to a GL account
- Ship and receive in one step to expedite the process

Inventory adjustments can

- Handle increases in inventory due to physical counts or other reasons
- Handle reductions in inventory due to physical counts or other reasons
- Set on hand inventory counts, prices, standard costs and average costs

Make inventory adjustments for single items or for mass changes.

Print inventory sheets to assist physical counts.

Produce "As Of" inventory reports for any date or range of items.

Distribute the GL effects of an inventory adjustment over a range of accounts.

Review inventory movement on the *Log of Activity* screen with drill down to the source documents.

View anticipated inventory movement on the *Future Activity* screen with drill down to the documents that will generate the activity.

The As of Inventory Balance report can

- Calculate values based on the average cost for the date given
- Be run for specific locations
- Be filtered for a range of items, a product class or an item type
- Be ordered by item, location or product class

General Ledger Module Specifications

The **General Ledger Module** is responsible for all activities related to managing the general ledger. The key features are

All GL transactions are posted in real time to the general ledger.

Periods are automatically closed, which eliminates costly batch closings that interrupt business activities.

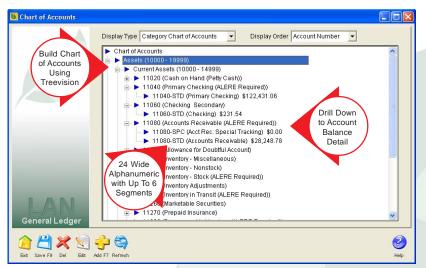


Chart Of Accounts Is A Strategic Tool

Reopen closed periods or fiscal years.

Critical financial reports are always available and up to date.

Better data integrity by avoiding large, complex batch postings which tax networks.

An alphanumeric chart of accounts up to 24 characters wide and six user defined segments.

			Perio	d Closing			Year Closing	
Automatic							Printer	Key
Period Close	Close	Period	Year	Description	Status	Balance Sheet		Financial
Reduces		8	2005	August	Period Closed	Yes	Yes	Reports
Costs Saves		9	2005	September	Period Closed	Yes	Yes	Status 4
Time		10	2005	October	Period Closed	Yes	Yes	
		11	2005	November	Period Closed	Yes	Yes	
		12	2005	December	Period Closed	?	?	?
		1	2006	January	Period Closed	?	Yes	Yes
		2	2006	February	Period Closed		Yes	Yes
		3	2006	March	Period Closed	?	Yes	Yes
		4	2006	April	Period Closed	?	?	Yes
		5	2006	Мау	Period Closed	?	No	Yes
		6	2006	June	Period Closed	?	No	No
		7	2006	July	Open	No	No	No
		8	2006	August	Open	No	No	No
		9	2006	September	Open	No	No	No
		10	2006	October	Open	No	No	No
		11	2006	November	Open	No	No	No
		12	2006	December	Open	No	No	No
General Ledger		20			- 38		·	
								6

Potentially Save Thousands of Dollars Each Period Closing

Create and maintain a chart of accounts using Treevision[™], an Explorer-like graphical interface.

Drill down on the chart of accounts to

- · Find account balances
- List the journal entries for a specific account and date ranges
- View the actual journal entry
- Instantly reverse or duplicate an entry

Drill up from journal entries to the originating document.

Individual GL accounts can be marked inactive to prevent journal entries being made against them.

Up to 99 periods in a fiscal year are supported with starting and ending dates for each period.

The time during which prior period postings can be accepted before a password is required can be set from 0 to 999 days.

The number of periods in the future that can accept journal entries can be set from 0 to 99.

A *Period/Year Closing* screen summarizes the status of each period and year at a glance and

- Shows the key financial reports that need to be printed
- Identifies which reports need to be reprinted due to prior period or year postings
- Lists which periods or years have been closed

Produce consolidated Income and Balance Sheet reports for any combination of companies on demand.

Simple and advanced budgeting, using Excel spreadsheets, is supported.

Create budget templates from actual data.

Maintain multiple budgets for "what if" analysis.

Compare actual versus budget for any range of dates.

One single screen handles all default general ledger accounts which greatly simplifies the management of these accounts.

Track inventory that is in transit with a dedicated default account.

Monitor customer and supplier prepayments using separate default accounts.

Custom general ledger accounts act as rules for establishing which GL accounts to use for a transaction. Rules may be established for any combination of

- Individual customers, sales group, or for all customers
- Any location
- · All items, groups of items, or an individual item

Custom general ledger account rules can be tested on a special *Inquiry* Tab.

Account distribution templates speed journal entries by predefining the list of accounts to be used and how the amounts are to be applied:

- As percents of the amount entered
- As fixed amounts
- As distributions to inventory adjustments
- As supplier purchases distributions

When percentages are used on the account distribution templates, only the total amount needs to be entered for the entire journal entry to be created.

Unbalanced account distribution templates can be saved so that only the amounts needed to balance the journal entry are required.

A GL journal entry is completely accomplished using only one screen.

A detailed note can be added to each journal entry to allow for better documentation.

The journal entry screen has forward and backward buttons for paging through transactions.

A *Get* button helps find specific entries based on the journal ID, a reference key or the description of the entry.

Business Consolidation				
	Com TIW		Description Alere Industries, Inc.	
	· · · ·			
Select	Incl	Company ID	Description	-
Companies	~	AWLLC	Alere Aircraft Division	
То		PARTNR	Alere Bicycle Division	
Consolidate	$\overline{}$	TROOP	Alere Computer Division	
	-			
				_
	-			-
	-			-
				-
	-			-
	-	Print Bal	in non	
	· · · · ·	and Inco		
		Consolid		
				-
General Ledger		Repor	115	
	-			0
🛛 🖾 🖉 🖉				
Exit Save F9 All None Inc	ome B	alance		Help

Multi-Company Consolidation From Any Company

A *Search* button permits conditions to be set that will then be used to filter the list of journal entries for only those that meet the search criteria. For example, creating a list of all transactions that were paid to a utility company.

	Custom	Inquiry
Set Up	ID SPEC1 Description Special Tracking Customer Customer Sales Group	Accounts Accounts Receivable Accrued Payables Cost of Goods Sold
Rules for Which GL Accounts To Use	Special Tracking Group Location Location (Blank for All)	Customer Prepayment 20140-SPC Inventory Clearing
General Ledger	Item Group / Item No.	Purchase Variance Revenue 40020-SPC Sales Discount 40040-SPC

Custom GL Rules for All Situations

Journal entries that will

- Auto balance entries
- Auto reverse the positions of debits and credits
- · Copy or reverse entries
- Load predefined account distribution templates
- Insert new transaction lines
- · Delete existing transaction lines
 - Store unlimited notes that can be added or edited, even after the posting is accepted

Journal entries that are not ready to be released can be saved as "pend-

ing" entries then reviewed and released at a later time. This includes unbalanced entries.

Auto reversing transactions allow the user to select the date/period that the reversing entry will occur.

Reversing entries are controlled manually and the postings can be edited before they are released.

Rules can be created that will filter certain financial reports based on individual GL accounts and/or account ranges.

Income Statements and *Balance Sheets* that can be run for any period of any year.

Dated Income Statements that can be run for any range of dates, which permits daily, weekly, quarterly, semiannual and multi-year statements to be produced.

Comparative financial reports for any two periods of any two years.

Dated *Income Statement* comparison report that can be run for any two ranges of dates.

The 12 Month Income Statement compares twelve months of performance for any beginning period and year specified.

Financial information can be exported to F9 Financial Reporter for further analysis or for budgeting purposes.

Configuration Module Specifications

The **Configuration Module** is responsible for defining the product features and options that can be selected when entering orders for customers. The key features are

The SOC (Sales Order Configurator) screen, where the features and options for an item are shown, is automatically displayed when an item number that can be configured is entered.

S Item Configuration - M	BBA01 Rev: 001	
	Header	Config
Configurator With Dependency and Kitting	Item MBBA01 Rev Level 001 Description Bike Assy (to be configured)	Type Component 🚽 SOC Format SOC Default 💌
	Cost Method Amount% List Price Method Parts Markup % 🔄 30.000 Cost Markup	Amount% Notes
Based On BOMs When Linked To WorkShop Configuration	Item MBBA01 Rev 001 MBCH01 [1.0000 EACH] Chain Assy MBL001 [0.0010 LB] Lubricant, Moly Grease MBPD01 [2.0000 EACH] Pedal Assembly MBRE01 [1.0000 EACH] How Many Reflectors?- Red Stick On MBRT01 [1.0000 EACH] Seat Post MBT01 [2.0000 EACH] Threat Steps MBRT01 [2.0000 EACH] Threat Steps MBWT01 [2.0000 EACH] Threat Steps MBWT01 [2.0000 EACH] Threat Steps MBWH01 [2.0000 EACH] Handlebar Phantom Assy MBWH01 [1.0000 EACH] What Brake Assy ? MBYD01 [1.0000 EACH] What Dravilleur (Shifter) ? MBYP01 [1.0000 EACH] What Steraw Steps	
Cân an 💥 💝 Exit Save F9 Del Bud	Get F8 Fwd Add F7	(2) Help

Configure Items During Order Entry

Features and options for an item are chosen as it is being entered on the order.

When one of the lines containing a configuration question on the SOC is selected, a list of the choices is shown along with the availability and cost for each. Selecting from the list enters the choice.

The configurations for items are created and maintained on one single screen using TreevisionTM. All the features and options and how they are related can be viewed at a glance.

A right-click menu makes it easy to add, edit, and delete choices and inventory items.

Modular (make a choice) and variable (enter a quantity) rules are supported.

Modular choices within modular choices permit the construction of decision trees with dependency rules. For example- An order for a bike may have two top level choices - Men's or Women's. The choice of a Men's bike provides the second level choices - Mountain or Street. Etc. variable information is specifying how many reflectors to put on each bicycle wheel or the number of inches of steel tubing required.

The rules-based system contained in the SOC provides support for complex orders and ensures the correct configuration of products, which results in inventory savings and the best use of staff time.

Similar configurations from previous or current sales orders can be located, copied into an order and edited. This saves a significant amount of time on orders with many features and options.

The SOC will recalculate the price and cost based on the features and options chosen each time the Save button is selected.

Product configurations can be predefined and assigned finished good item numbers.

The configurations of similar finished goods can be copied to speed up the process of creating them.

The SOC will determine the correct finished good item number to use based on the configuration that was entered.

Entering a finished good item number will automatically fill in the configuration choices that are associated with that finished good.

A wide variety of costing and pricing rules can be established and used when a configuration is entered which does not have a predefined finished good set up.

	He MBBA01 MBFG01 MBFG02	FG MBFG01	Confit Answers Displayed As Sta Peatures and Options Chosen
Pre- configure Frequently Ordered Items	Item MBYB01 MBYD01 MBYF01 MBYF01 MBYF01 MBYF01 MBYF01 MBYL01 MBYS01 MBYS01 MBYT01	Choice 1.00 MBDR02 MBDA05 MBYFM1 MBFR19 MBZLT1 MBSA01 MBSA01 MBTR01	Description How Many Reflectors?- Red Stick On Brake Assy-Regular Deraileur, 21 Speed Std Shift What Color Men's Frame ? Men's Frame White Include NO Light Saddle ATB Gel (All Terrain Bike) Tire Knobby
Configuration	Cet Pi Fiel Add F7 Load	Liear	

Configurator Saves Time And Reduces Entry Mistakes

Each item can have a default configuration, containing the most common choices from which to start when the item is first entered.

In addition to allowing choices to be made, variable information can be entered using a pop up numeric keypad. A practical example of the use for The choices for configurations can optionally include prices, available quantities and locations.

There are six different ways of formatting the configuration information on a printed order

- As a list of options
- As a list of options with the pricing
- As a list of all the components
- As a list of components with the pricing
- As the base price of the item with the options selected with the matching prices
- As the default price of the item with the modifications and the price for those modifications

Components are allocated in real-time when the order for the kit is saved. At the same time, the kit is placed "on order" in inventory.

For companies using ALERE Manufacturing, kits and their components are included in the MRP (materials requirements planning) process.

Orders for kits generate picking tickets for either the complete kits if they are in stock, or for the components that make up the kits.

Kits and their components are automatically issued from inventory when the order is shipped. Over shipping missing kit components is optional.

Bills of material that can be configured are displayed when ALERE Accounting is linked with ALERE Manufacturing.

🐱 Item Configuration - MB	BAO1 Rev: (001			>
		Header		Config	
		Modular BOM MBYD01 -	<esc> to a</esc>	ancel	
	MBFG0' MBFG01	Item	er Domour	Description	<u> </u>
	Item	MBDA01	Derailleur,		_
	MBRE01	MBDA02	Derailleur,	10 Speed	
	MBYB01	MBDA03	Derailleur,	12 Speed	
	MBYD01	MBDA04	Derailleur,	18 Speed	
	MBYF01	MBDA06		18 Speed Grip Shift	
	.MBYFM1	MBDA07	Derailleur,	21 Speed Grip Shift	
	MBYL01	MBDA05	Derailleur,	21 Speed Std Shift	
	MBYS01				
Ar	Select Inswers Im A Pop Ip List				
Configuration					•
1	V				2
Exit Save F9 Del Bwd	Get F8 Fwd	Add F7 Load Clear			Help

The Next Set Of Choices Can Be Dependent On A Previous Answer

A convenient *Config* button allows configurations to be changed even after they have been entered.

The Configuration Module reports support data mining. This means that information on how many times a particular option was chosen, by whom and for what product is readily available.

The reports can also provide information on the status of pending or unshipped orders. For example, the demand for certain features or options which are on those orders.

The Configuration Module has built in support for kitting, making it native to the accounting system.

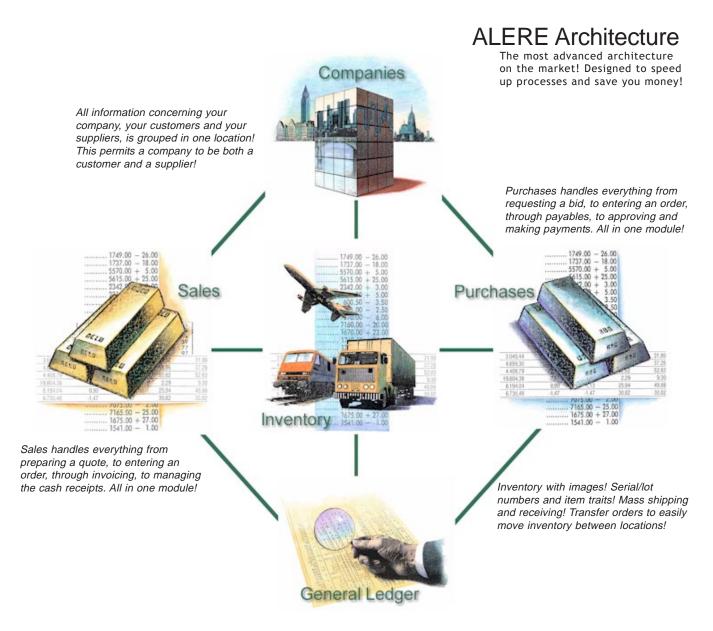
Kitting in ALERE far exceeds what is commonly considered standard kitting capabilities. Just as an order can be configured with features and options, so can a kit. This even includes building a kit on-the-fly by choosing the components from a list and entering the quantity required for each.

Orders for kits that do not require features and options to be selected are taken without ever seeing the configuration screen.

System Requirements

To use ALERE Accounting, you must have a computer that meets (or exceeds) the following requirements:

- IBM[®] compatible PC operating at 1GHz or higher (2 GHz or better recommended)
- 256 MB of RAM (1 GB of RAM recommended)
- 100 MBPS or higher network connection (1 GHz recommended)
- 100 MB available disk space on the local drive for stand-alone or server installation to provide space for programs and data
- 50 MB available disk space on the workstation drive for Runtime files and temp files
- CD-ROM drive
- Microsoft[®] Windows[®] 98, NT 4.0 (or greater), 2000, or XP
- 800 x 600 or higher resolution monitor (1024 x 768 is recommended)
- Any Windows[®] compatible laser printer to print reports and checks



Automatic period closings! Alphanumeric chart of accounts graphically displayed and maintained! Ninety-nine user definable periods! GL transaction drill down!



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